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### **Company Information**

### **Board of Directors**

Asadullah Khawaja Chairman

Arif Habib Chief Executive Officer

Khawaja Jalaluddin Roomi Independent Director

Sirajuddin Cassim Independent Director

Nasim Beg Non-Executive Director

Samad A. Habib Non-Executive Director

Kashif A. Habib Non-Executive Director

Muhammad Ejaz Non-Executive Director

### **Audit Committee**

Khawaja Jalaluddin Roomi Chairman

Kashif A. Habib Member

Muhammad Ejaz Member

### Management

Arif Habib Chief Executive Officer

Mohsin Madni Chief Financial Officer

Manzoor Raza Company Secretary

### **Bankers**

Allied Bank Limited Askari Bank Limited Bank Alfalah Limited Bank Al Habib Limited BankIslami Pakistan Limited Favsal Bank Limited Habib Bank Limited Habib Metropolitan Bank Limited JS Bank Limited MCB Bank Limited National Bank of Pakistan Standard Chartered Bank (Pakistan) Limited Sindh Bank Limited Soneri Bank Limited Summit Bank Limited The Bank of Khyber The Bank of Punjab United Bank Limited

### **Auditors**

KPMG Taseer Hadi & Co. Chartered Accountants

### **Legal Advisors**

Bawaney & Partners Akhund Forbes

### **Registrar & Share Transfer Agent**

Central Depository Company of Pakistan Limited

### **Registered & Corporate Office**

23, M.T. Khan Road Karachi-74000 Phone: (021) 32460717-9 Fax: (021) 32429653, 32468117

Arif Habib Centre

Email: info@arifhabibcorp.com Company website: www.arifhabibcorp.com Group website: www.arifhabib.com.pk

### **Share Registrar Department**

CDC House, 99-B, Block-B, S.M.C.H.S, Main Shahrah-e-Faisal, Karachi Phone: (021) 111-111-500 Toll Free: 0800-23275

Fax: (021) 34326053 URL: www.cdcpakistan.com Email: info@cdcpak.com

### Directors' Review Report

### **Dear Shareholders**

The Directors of Arif Habib Corporation Limited (AHCL) are pleased to present the Directors' report of the Company together with the interim condensed unconsolidated and consolidated financial information for the half year ended 31st December 2017.

### **Financial Results**

During the half year, on an unconsolidated basis, AHCL recorded an operating revenue of PKR 226.56 million, which comprises of dividend income, realized capital gain on sale of securities, unrealized loss on remeasurement of investments and gain on disposal of investment property. After accounting for operating, administrative, financial and other expenses of PKR 129.05 million, the Company earned a profit before tax of PKR 100.05 million. The Company has recorded an after-tax profit of PKR 17.28 million for the half year under review as compared with PKR 2,124.14 million for the corresponding period ended 31st December 2016. Earnings per share during the six months ended 31st December 2017 is PKR 0.04 as compared to PKR 4.68 in the corresponding period.

During the half year under review, on a consolidated basis, your Company posted a profit-after-tax (attributable to owners) of PKR 735.97 million as opposed to PKR 1,453.04 million during corresponding period. This translates to an earning of PKR 1.62 per share as compared with PKR 3.20 per share in corresponding period.

During the second quarter of the current financial year, AHCL recorded a loss after tax of PKR 639.83 million (profit after tax for 2QFY17- PKR 976.19 million) on an unconsolidated basis, mainly on account of unrealized diminution on remeasurement of investment in Fatima Fertilizer Company Limited, an associate. However, on a consolidated basis, your Company has recorded a profit after tax for the second quarter amounting to PKR 138.47 million (profit after tax for 2QFY17- PKR 815.5 million).

### Performance of Subsidiaries and Associates

Sachal Energy Development (Private) Limited's total production (including net delivered energy, shortfall energy and non-project missed volume) stands at 125,913 MWh as compared to Benchmark production of 113,548 MWh. High plant availability of 99.60% has been ensured as compared to benchmark value of 95% resulting in impressive profit after tax of Rs. 611.33 million. Securities brokerage subsidiary, Arif Habib Limited, recorded a loss after tax due to major decline of 59% in market traded volumes and of 55% in market traded values compared to first half year of FY17. MCB Arif Habib Savings & Investments Limited, an associate, performed satisfactorily. Aisha Steel Mills Limited performed impressively recording before tax profit of PKR 1,179 million in the period under review compared to PKR 165 million in corresponding period in 2016-17, showing an increase of 6.15 times. Power Cement Limited achieved the highest ever capacity utilization 78% along with highest ever dispatches in tones ever since Arif Habib Group took over the company. Pakarab Fertilizers Limited have suffered loss

during the period under review. Whereas financial performance of Fatima Fertilizer Company Limited has been even better. Javedan Corporation Limited is progressing as planned.

### The Economy

During first half of fiscal year 2018, the economy continued to show signs of improvement supported by robust industrial growth; Large Scale Manufacturing grew by 7.2% during the first five months of FY18 in comparison to the same period last year. Meanwhile, inflationary reading during the period suggested average CPI at 3.75% as compared to the same period last year which is well below the government's FY18 target of 6.00%. However, Current Account deficit remains the concern clocking to USD 7.41bn (4.4% of GDP) resulting in devaluation of Pak Rupee. On the equity front, the benchmark KSE-100 index declined by 13.09% or 6,094 points in Jul-Dec'17 led primarily by pressure on the external account, political apprehensions as well as foreign outflows (USD 155.17mn) post reclassification to the MSCI Emerging Market.

### **Future outlook**

Financial services businesses are expected to remain strained in the short term. However we expect investee companies in the power, fertilizers, cement, steel and real estate sectors to perform soundly. On an overall basis, your Company is expected to do well.

### **Acknowledgement**

We are grateful to the Company's shareholders for their continuing confidence and patronage. We record our appreciation and thank our Bankers, Business Partners, the Securities & Exchange Commission of Pakistan, the State Bank of Pakistan and the management of Pakistan Stock Exchange for their support and guidance. We acknowledge and appreciate the hard work put in by the employees of the Company.

For and on behalf of the Board

Arif Habib
Chief Executive

Asadullah Khawaja Chairman

Th. Acade

Karachi 26 February 2018

# Condensed Interim Unconsolidated Financial Information

For the six months period and quarter ended 31st December 2017



KPMG Taseer Hadi & Co. Chartered Accountants Sheikh Sultan Trust Building No.2 Beaumont Road Karachi, 75530 Pakistan Telephone Fax Internet + 92 (21) 3568 5847 + 92 (21) 3568 5095 www.kpmg.com.pk

### Auditors' Report to the Members on Review of Condensed Interim Unconsolidated Financial Information

### Introduction

We have reviewed the accompanying condensed interim unconsolidated balance sheet of **Arif Habib Corporation Limited** ("the Company") as at 31 December 2017, the related condensed interim unconsolidated profit and loss account, condensed interim unconsolidated statement of comprehensive income, condensed interim unconsolidated cash flow statement, condensed interim unconsolidated statement of changes in equity and notes to the condensed interim unconsolidated financial information for the six-months period then ended (here-in-after referred to as the "condensed interim unconsolidated financial information"). Management is responsible for the preparation and presentation of this condensed interim unconsolidated financial information in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting. Our responsibility is to express a conclusion on this condensed interim unconsolidated financial information based on our review.

### Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of condensed interim unconsolidated financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying condensed interim unconsolidated financial information is not prepared, in all material respects, in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting.

### Other matter

The figures for the quarter ended 31 December 2017 and 31 December 2016 in the condensed interim unconsolidated financial information have not been reviewed by us and we do not express a conclusion on them.

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KPMG Taseer Hadi & Co. Chartered Accountants Moneeza Usman Butt

Date: 26 February 2018

Karachi

### **Condensed Interim Unconsolidated Balance Sheet**

As at 31st December 2017

Note

Unaudited December 2017 Audited June 2017

(Rupees)

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### **Share capital and reserves**

Authorised share capital 1,000,000,000 ordinary shares of Rs. 10 each

Issued, subscribed and paid up share capital Reserves

#### Non-current liabilities

Deferred taxation Long term loan

### Current liabilities

Trade and other payables 6
Mark-up accrued on borrowings
Short term borrowings 7
Current maturity of long term loan 5
Provision for taxation

10,000,000,000

10,000,000,000

4,537,500,000

25,931,978,512 30,469,478,512

4,537,500,000 24,557,828,077 29,095,328,077

2,438,368,127 390,000,000 2,828,368,127 2,435,632,968 455,179,583 2,890,812,551

2,690,383,915 159,804,828 1,523,903,968 130,395,097 367,138,385 4,871,626,193 2,681,803,807 144,389,340 1,193,616,235 65,431,028 289,478,206

4,374,718,616

36,795,322,397

37,735,009,679

**Contingencies and commitments** 

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Chief Executive Officer

Chief Financial Officer

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Director

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### **Condensed Interim Unconsolidated Balance Sheet**

As at 31st December 2017

	Note	December 2017	June 2017
		(F	Rupees)
ASSETS			
Non-current assets			
Operating fixed assets	9	33,431,730	36,592,671
Intangible assets		33,331	133,326
Investment properties	10	-	1,993,162,500
Long term investments	11	27,220,925,326	28,128,147,990
Long term loan	12	191,837,575	
Long term deposits		2,487,030	2,487,030
		27,448,714,992	30,160,523,51
Current assets			
Loans and advances	13	219,742,214	643,736,475
Prepayments		4,946,656	1,880,003
Advance tax		378,658,594	311,410,533
Mark-up receivable		11,634,192	9,913,724
Trade receivable		104,396,516	183,073,309
Other receivables	14	1,225,482,795	1,786,964
Short term investments		7,352,717,839	6,383,805,496
Cash and bank balances		49,028,599	38,879,660
		9,346,607,405	7,574,486,162
		36,795,322,397	37,735,009,679

Unaudited

Audited

The annexed notes 1 to 22 form an integral part of this condensed interim unconsolidated financial information.







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### **Condensed Interim Unconsolidated Profit and Loss Account (Unaudited)**For the six months period and quarter ended 31st December 2017

		Six months pe	eriod ended	Quarter 6	ended	
	Note	December 2017	December 2016	December 2017	December 2016	
			(Rupe	es)		
Operating revenue	15	226,558,257	2,211,399,814	(580,600,842)	864,303,736	
Operating and administrative expens	ses	(53,616,553)	(57,286,435)	(30,949,500)	(36,119,629)	
Finance cost		(74,059,336)	(102,693,718)	(36,776,690)	(45,797,567)	
Other charges		(1,379,052)	(3,837,390)	(1,379,052)	(2,100,000)	
Other income		2,543,399	389,121,498	1,833,680	388,378,503	
Profit / (loss) before tax		100,046,715	2,436,703,769	(647,872,404)	1,168,665,043	
Taxation	16	(82,765,589)	(312,564,435)	8,040,433	(192,476,030)	
Profit / (loss) after tax		17,281,126	2,124,139,334	(639,831,971)	976,189,013	
Earnings per share - basic and dilu	ted	0.04	4.68	(1.41)	2.15	

The annexed notes 1 to 22 form an integral part of this condensed interim unconsolidated financial information.

Chief Executive Officer

Chief Financial Officer

Director

### **Condensed Interim Unconsolidated Statement of Comprehensive Income (Unaudited)**For the six months period and quarter ended 31st December 2017

	Six months period ended Quarter		ended	
	December 2017	December 2016	December 2017	December 2016
		(Rupe	ees)	
Profit / (loss) for the period	17,281,126	2,124,139,334	(639,831,971)	976,189,013
Other comprehensive income				
Items that are or may be reclassified subsequently to profit and loss account				
Unrealised (diminution) / appreciation during the period on remeasurement of investments classified as 'available for sale'	(32,551,812)	414,198,943	(94,087,794)	174,259,710
Related tax thereon	2,370,251	(12,871,236)	6,985,449	(15,775,885)
Other comprehensive income for the period	(30,181,561)	401,327,707	(87,102,345)	158,483,825
Total comprehensive income for the period	(12,900,435)	2,525,467,041	(726,934,316)	1,134,672,838

The annexed notes 1 to 22 form an integral part of this condensed interim unconsolidated financial information.







# **Condensed Interim Unconsolidated Cash Flow Statement (Unaudited)**

For the six months period ended 31st December 2017

		(Rup	ees)
CASH FLOWS FROM OPERATING ACTIVITIES			
Cash (used in) / generated from operation	17	(220,218,110)	1,659,081,733
Income tax paid		(67,248,063)	(95,828,521)
Finance cost paid		(58,643,848)	(109,400,660)
Dividend received		431,628,495	734,217,420
Interest received		9,913,724	33,462,270
Net cash generated from operating activities		95,432,198	2,221,532,242
CASH FLOWS FROM INVESTING ACTIVITIES			
Capital expenditure incurred		(293,505)	(349,984)
Proceeds from sale of operating fixed assets		188,027	30,047
Proceeds from sale of long term investments		-	357,737,865
Proceeds from sale of investment property		946,000,000	-
Long term deposits - net		_	(337,200)
Net cash generated from investing activities		945,894,522	357,080,728
CASH FLOWS FROM FINANCING ACTIVITIES			
Repayment of long term loan		(215,514)	(174,517,659)
Proceeds from long term loan		-	520,000,000
Dividend paid		(1,361,250,000)	(295,197,582)
Net cash (used in) / generated from financing activities	5	(1,361,465,514)	50,284,759
Net (decrease) / increase in cash and cash equivalents		(320,138,794)	2,628,897,729
Cash and cash equivalents at beginning of the period		(1,154,736,575)	(2,522,576,920)

Note

The annexed notes 1 to 22 form an integral part of this condensed interim unconsolidated financial information.

Chief Executive Officer

Cash and cash equivalents at end of the period

Chief Financial Officer

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(1,474,875,369)

Director

Six months period ended

December

2016

106,320,809

December

2017

# **Condensed Interim Unconsolidated Statement of Changes in Equity (Unaudited)**

For the six months period ended 31st December 2017

	_		Reser	ves		Total
	Issued, subscribed and paid up share capital	Unrealized appreciation / (diminution) on remeasurement of investments classified as 'available	General reserve	Unappropriated profit	Sub total	
		for sale'	(Rupe	es)		
Balance as at 1 July 2016	4,537,500,000	(59,661,045)	4,000,000,000	20,585,191,681	24,525,530,636	29,063,030,636
Total comprehensive income for the six months period ended 31 December 2016						
Profit for the period	-	-	-	2,124,139,334	2,124,139,334	2,124,139,334
Other Comprehensive Income						
Unrealised appreciation during the period on remeasurement of investments classified as 'available for sale' - net	-	414,198,943	-	_	414,198,943	414,198,943
Related tax thereon	_	(12,871,236)	_	_	(12,871,236)	(12,871,236
Other comprehensive income for the period	_	401,327,707	-	-	401,327,707	401,327,707
Distribution: Final cash dividend for the year ended 30 June 2016 at the rate of Rs. 2.5 per share		244 000 000		(1,134,375,000)		
Balance as at 31 December 2016	4,537,500,000	341,666,662	4,000,000,000	21,574,956,015	25,916,622,677	30,454,122,67
Balance as at 1 July 2017	4,537,500,000	89,788,814	4,000,000,000	21,842,189,698	25,931,978,512	30,469,478,512
Total comprehensive income for the six months period ended 31 December 2017						
Profit for the period	-	-	-	17,281,126	17,281,126	17,281,126
Other Comprehensive Income						
Unrealised diminution during the period on remeasurement of investments classified as available for sale' - net	-	(32,551,812)	-	-	(32,551,812)	(32,551,812
Related tax thereon	-	2,370,251	-	-	2,370,251	2,370,253
Other comprehensive income for the period	-	(30,181,561)	-	-	(30,181,561)	(30,181,561
Transactions with owners - Distribution:						
Final cash dividend for the year ended 30 June 2017 at the rate of Rs. 3 per share	-	-	-	(1,361,250,000)	(1,361,250,000)	(1,361,250,000
Balance as at 31 December 2017	4,537,500,000	E0 007 0E0	4 000 000 000	00 400 000 004	24,557,828,077	20 005 000 035

The annexed notes  ${\tt 1}$  to  ${\tt 22}$  form an integral part of this condensed interim unconsolidated financial information.



Chief Financial Officer

Director

For the six months period and quarter ended 31st December 2017

### 1. LEGAL STATUS AND NATURE OF BUSINESS

Arif Habib Corporation Limited ("the Company") was incorporated in Pakistan on 14 November 1994 as a public limited company under the repealed Companies Ordinance, 1984 (now Companies Act, 2017). The Company is listed on the Pakistan Stock Exchange Limited. The principal activity of the Company is to make strategic investments in subsidiary companies and associates engaged in diversified sectors and investment in other securities. The registered office of the Company is situated at Arif Habib Centre, 2nd Floor, 23, M. T. Khan Road, Karachi, Pakistan. The Company is domiciled in the province of Sindh.

This condensed interim financial information is separate financial information of the Company in which investments in subsidiaries and associates are accounted for on the basis of direct equity interest rather than on the basis of reported results. Consolidated condensed interim financial information is prepared separately.

The Company has following long term investments in subsidiaries and associates:

Name of Companies	Shareholding
Name of Companies	Shareholding

#### Subsidiaries

-	Arif Habib Limited, a brokerage house	65.52%
-	Sachal Energy Development (Private) Limited, a wind power generation company	94.82%
-	Black Gold Power Limited, a coal power generation company	100.00%

#### Associates

-	MCB-Arif Habib Savings and Investments Limited	30.09%
-	Pakarab Fertilizers Limited	30.00%
-	Fatima Fertilizer Company Limited	15.19%

### 1.1 Changes in the composition of the Group

Changes in composition of the Group during the six months period ended 31 December 2017 are summarised as under:

 During the period, Sachal Energy Development (Private) Limited (SEDPL) offered 15 million shares through right issue, however, the Company did not subscribe such shares resulting in dilution of Company's shareholding from 100% to 94.82%.

### 2. BASIS OF PREPARATION

#### 2.1 Statement of compliance

This condensed interim unconsolidated financial information for the six months period ended 31 December 2017 has been prepared in accordance with the requirements of International Accounting Standards 34 "Interim Financial Reporting" and provisions of and directives issued under the repealed Companies Ordinance, 1984. In case where requirements differ, the provisions of or directives issued under the repealed Companies Ordinance, 1984, have been followed.

This condensed interim unconsolidated financial information does not include all the information required for full annual financial statements and should be read in conjunction with the audited annual unconsolidated financial statements of the Company as at and for the year ended 30 June 2017.

For the six months period and quarter ended 31st December 2017

The comparative Balance Sheet presented in this condensed interim unconsolidated financial information has been extracted from the audited annual unconsolidated financial statements of the Company for the year ended 30 June 2017, whereas the comparative condensed interim profit and loss account, condensed interim statement of comprehensive income, condensed interim cash flow statement and condensed interim statement of changes in equity are extracted from the unaudited condensed interim unconsolidated financial information for the period ended 31 December 2016.

This condensed interim unconsolidated financial information is presented in Pakistan Rupees which is also the Company's functional currency and all financial information presented has been rounded off to the nearest rupee.

This condensed interim unconsolidated financial information has been prepared on the basis of a single reportable segment.

#### 2.2 Basis of measurement

This condensed interim unconsolidated financial information have been prepared under the historical cost convention, except for investment property, derivatives, investments classified as 'held for trading', 'available for sale' which are stated at fair value and assets classified as 'held for sale' which are measured at lower of fair value less cost to sell and carrying amount.

### 3. ACCOUNTING POLICIES

3.1 The accounting policies and the methods of computation adopted in the preparation of this condensed interim unconsolidated financial information are the same as those applied in the preparation of audited annual unconsolidated financial statements of the Company as at and for the year ended 30 June 2017.

During the period certain amendments to approved accounting standards and interpretations became effective which did not have material impact on Company's accounting policies other than increased disclosure which will be included in annual financial statements for the year ending 30 June 2018.

Futher during the period, the Securities and Exchange Commission of Pakistan has notified IFRS 9 'Financial Instruments' replacing IAS 39 'Financial Instruments: Recognition and Measurement' and IFRS 15 'Revenue from Contracts with Customers' replacing IAS 18 'Revenue' and IAS 11 'Construction Contracts' which are effective from annual reporting period beginning on or after 1 July 2018. Currently management is assessing the impact of these Standards.

### 4. ACCOUNTING ESTIMATES AND JUDGEMENTS

- 4.1 The preparation of condensed interim unconsolidated financial information requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reporting amounts of assets, liabilities, income and expenses. The estimates and associated assumptions are based on historical experience. Actual results may differ from these estimates.
- 4.2 The significant judgements made by management in applying the Company's accounting policies and the key sources of estimation uncertainty were the same as those were applied to the audited annual unconsolidated financial statements as at and for the year ended 30 June 2017.

For the six months period and quarter ended 31st December 2017

5.	LONG TERM LOAN - secured	Note	Unaudited December 2017	Audited June 2017
	From related party:		(R	upees)
	Term musharaka finance less: current portion	5.1	520,000,000 (130,000,000) 390,000,000	520,000,000 (65,000,000) 455,000,000
	Diminishing Musharaka Financing less: current portion	5.2	395,097 (395,097)	610,611 (431,028) 179,583
			390,000,000	455,179,583

- 5.1 The Company has obtained term musharaka finance amounting to Rs. 520 million from Summit Bank Limited, related party, under mark-up arrangement at the rate of 6 months KIBOR + 2% to be charged on semi-annual basis. The loan is repayable in eight semi-annual instalment after completion of one year grace period. The loan is secured against First Pari Passu charge over receivable of the Company, ranking charge on an associate's property situated at Naya Nazimabad, Survey # 248, 249, 250 of Rs. 286 million and personal guarantee of Chief Executive Officer of the Company.
- The Company has acquired a vehicle under diminishing musharakah financing arrangement entered into with First Habib Modaraba for a period of 4 years with monthly principal repayment. The financing is secured against the respective vehicle and promissory note issued in favour of the lender. The return on the arrangement is 6 months KIBOR + 2% and the loan will mature on 10 November 2018.

### 6. TRADE AND OTHER PAYABLES

Trade and other payables include deposits received from profit participant amounting to Rs. 1.499 billion procured by the existing sponsor of Silkbank Limited, under the Option Agreement dated 15 December 2015 which has been extended till 31 March 2018. In consideration of extending period of option and to affirm the commitment towards it, sponsor of Silkbank Limited has provided additional margin of Rs. 1.150 billion included in trade and other payables. Further, the sponsor deposited Rs. 2.550 billion in Company's account subsequent to period end.

#### 7. SHORT TERM BORROWINGS

Short term running finance facilities are available from various commercial banks, under mark-up arrangements, amounting to Rs. 2,950 million (30 June 2017: Rs. 2,300 million). These facilities have various maturity dates up to 31 December 2018. These arrangements are secured against pledge of marketable securities with minimum 30% margin (30 June 2017: 30% margin) and First Pari Passu charge over receivable of Company amounting to Rs. 466 million including 25% margin.

For the six months period and quarter ended 31st December 2017

These running finance facilities carry mark-up ranging from 1 month KIBOR + 1% to 3 month KIBOR + 2.25% per annum (30 June 2017: 1 month KIBOR + 1% to 3 month KIBOR + 2.25% per annum) calculated on a daily product basis and is payable on quarterly basis. The aggregate amount of these facilities which have not been availed as at the balance sheet date amounts to Rs. 1,426 million (30 June 2017: Rs. 1,106.38 million).

The fair value of long term and short term investments pledged as collateral against short term borrowings amount to Rs. 4,576.416 million and Rs. 43.967 million (30 June 2017: Rs. 3,982.16 million and Rs. Nil), respectively.

#### 8. CONTINGENCIES AND COMMITMENTS

There are no other changes in the status of contingencies and commitments from the preceding audited annual unconsolidated financial statements for the year ended 30 June 2017 except that the Company has issued Corporate Guarantee on behalf of its associated concern, Aisha Steel Mills Limited, amounting to Rs. 1.8 billion. The Company has also obtained letter of indemnity from the said concern. Further, Power Cement Limited has settled its borrowing and the pledged shares have been released.

### 9. OPERATING FIXED ASSETS

Following is the cost / written down value of property and equipment that have been added / disposed off during the period:

	Six months p	Six months period ended December 2017		period ended
	Decemb			per 2016
	Additions	Disposals	Additions	Disposals
		(Rupe	es)	
Office equipment	15,500	-	80,165	-
Vehicle	63,500	118,093	-	-
Computer and allied equipment	214,505	93,151	269,819	36,937
	293,505	211,244	349,984	36,937

#### 10. INVESTMENT PROPERTIES

2017 1,993,162,500 (2,167,586,914) (174,424,414)

Carrying value of investment property as on 01 July 2017
Sale consideration of investment property
Difference of sale consideration and carrying value
Gain on disposal charged to Profit and Loss account
10.1
Carrying value of investment property as on 31 December 2017

(174,424,414) 174,424,414

Unaudited December

### **10.1** Sale consideration of investment property

Cost of investment property

Gain on disposal of investment property

Less: gain already recorded in profit & loss account as fair value changes Gain on disposal charged to profit and loss account

2,167,586,914 (1,161,249,482) 1,006,337,432 (831,913,018) 174,424,414

Audited June 2017

For the six months period and quarter ended 31st December 2017

							2017
	Carrying value of investment propert Changes in fair value charged to prot Carrying value of investment propert	fit and loss account				-	1,646,538,800 346,623,700 1,993,162,500
11.	LONG TERM INVESTMENTS	Note		Dec	udited ember 017 (Re	upe	Audited June 2017
	Subsidiaries - at cost At fair value through profit or loss Available for sale	11.1 11.2 11.3	2	,	3,602,290 2,323,036		5,018,602,290 3,109,545,700
				27,220	,925,326	2	28,128,147,990
11.1	Subsidiaries - at cost	Cost		vision for pairment	Carryii Unaudite Decembe	d	Mount Audited June 2017
				(Rupe	es)		
	Arif Habib Limited (AHL) Sachal Energy Development	2,262,137,230		-	2,262,137,2	30	2,262,137,230
	(Private) Limited (SEDPL)	2,746,465,060		-	2,746,465,0	60	2,746,465,060
	Black Gold Power Limited (BGPL)	10,000,000		-	10,000,0	00	10,000,000
		5,018,602,290	)	-	5,018,602,2	90	5,018,602,290
11.2	At fair value through profit or loss	Cost	Unreal	ised	Carryi	ng a	mount
		r	apprecia emeasu of invest	rement	Unaudited December 2017		Audited June 2017

### Associates:

MCB - Arif Habib Savings and Investments Limited (MCB-AH) 11.2.1 128.901.794 606.596.676 617.428.760 477.694.882 Pakarab Fertilizers Limited (PFL) 1,324,332,073 10,420,667,927 **11,745,000,000** 11,745,000,000 Fatima Fertilizer Company Limited (FFCL) 3,512,782,225 6,337,944,135 9,850,726,360 10,747,116,940 5.314.809.180 16,887,513,856 22.202.323.036 23.109.545.700

(Rupees)

**11.2.1** Before loss of control, MCB-AH was stated at Rs. 81.948 million which is historical cost of investment as per IAS 27. However, due to loss of control the Company has designated remaining equity interest 'at fair value through profit or loss' and accordingly fair value on the date of loss of control is considered as deemed cost.

For the six months period and quarter ended 31st December 2017

11.3	Available for sale	Cost	Unrealised	Provision for	Carrying	amount
	Number of Guid		appreciation on remeasurement of investments		Unaudited December 2017	Audited June 2017
	Other investments: Takaful Pakistan Limited Al-Khabeer Financial Services	30,000,000	-	(30,000,000)	-	
	(Private) Limited Sun Biz (Private) Limited	1,000,000 1,000,000	-	(1,000,000) (1,000,000)	-	-
		32,000,000	-	(32,000,000)	-	-
11.4	Movement in provision for impai	rment		Unaudited December 2017	(Rupees)	Audited June 2017
					(Hapooo)	
	Opening balance Provision Reversal on sale of investment			(32,000,0	- 4	4,400,000) (100,000) 2,500,000
	Closing balance			(32,000,0	<b>00)</b> (32	2,000,000)
12.	LONG TERM LOAN - secured					
	Loan to related party: Aisha Steel Mills Limited Less: Current portion of long term	loan	12.1	210,793,2 (18,955,6 191,837,5	60)	- - -

12.1 As approved by Shareholders during the Annual General Meeting held on 28 October 2017, the Company has converted nature of loan from running finance to long term loan. The loan is secured against first charge on all present and future fixed assets, accounts receivables and interest in any insurance claim and equitable mortgage of land and building. The mark-up rate in the said loan is 6 month KIBOR + 3.25% per annum (30 June 2017: 6 months KIBOR + 3.25% per annum). The effective rate of mark-up on the loan during the period was 9.40% (30 June 2017: ranged between 9.31% to 9.40%) per annum. Mark-up is payable on semi-annual basis.

#### 13. LOANS AND ADVANCES

Unsecured Advance against salaries to employees		786,554	943,240
Loan to related parties: - Sachal Energy Development (Private) Limited	13.1	200,000,000	432,000,000
Secured Loans to related party: - Aisha Steel Mills Limited - current portion of long term loan	12.1	18,955,660	210,793,235
		219,742,214	643,736,475

For the six months period and quarter ended 31st December 2017

13.1 This represents loan provided to Sachal Energy Development (Private) Limited a Subsidiary Company. The markup rate of the said loan is 3 month KIBOR + 2.25% per annum. The loan is repayable within 30 business days on notice of demand. The outstanding portion of the said loan is convertible into ordinary shares at the option of the Company.

#### 14. OTHER RECEIVABLES

This includes Rs. 1.22 billion representing receivable against disposal of investment property (refer note 10) which has been received subsequent to reporting period.

15. OPERATING REVENUE		G REVENUE Six months period ended			Quart	Quarter ended		
				December 2017	December 2016			
			(Rup	ees)	(Ri	upees)		
	Dividend income		432.124.278	734.217.420	33.829.616	53.312.483		
	Mark-up on loans and advance	es.	11,634,192	33,233,642	6,639,836	14,675,990		
	Profit on bank accounts		154,965	88,220	57,803	32,430		
	Gain / (loss) on sale of securities	es - net	123,899,469	70,643,555	(3,922,273)	46,109,123		
	(Loss) / gain on remeasurement	nt of						
	investments-net	15.1	(515,679,061)	1,373,216,977	(791,630,238)	750,173,710		
	Gain on disposal of investment	:						
	property	10.1	174,424,414	-	174,424,414	-		
			226,558,257	2,211,399,814	(580,600,842)	864,303,736		

**15.1** The loss / gain is netted off with transaction cost.

<b>16</b> .	TAXATION	Six month	ns period ended	Quarter ended		
		December 2017	December 2016	December 2017	December 2016	
	For the period	(F	Rupees)	(Ru	pees)	
	- Current	77,660,179	158,991,069	63,353,084	70,826,464	
	- Deferred	5,105,410	153,573,366	(71,393,517)	121,649,566	
		82,765,589	312,564,435	(8,040,433)	192,476,030	

16.1 Under section 5A of the Income Tax Ordinance, 2001 as amendment by the Finance Act 2017, tax shall be imposed at the rate of 7.5% of the accounting profit before tax on the every public company, other than schedule bank or modaraba, that drives profit for a tax year but does not distribute at least 40% of its after tax profits within six months of the end of the tax year through cash or bonus shares.

Board of Directors of the Company intend to distribute sufficient cash dividend for the year ending 30 June 2018 to comply with the above stated requirement. Accordingly, no provision for tax on undistributed reserves has been recognised in these condensed interim unconsolidated financial information.

For the six months period and quarter ended 31st December 2017

17.	CASH (USED IN) / GENERATED FROM OPERATIONS	Six months	period ended
		December 2017	December 2016
		(Ruj	pees)
	Profit before tax	100,046,715	2,436,703,769
	Adjustments for: Depreciation Amortisation Dividend income Mark-up on loans and advances Gain on disposal of long term investments Gain on disposal of investment property Impairment on long term investments Loss on disposal of asset Unrealised loss / (gain) on remeasurement of investment Reversal of provision for workers' welfare fund Finance cost	3,243,202 99,995 (432,124,278) (11,634,192) (174,424,414) 23,217 515,679,061 74,059,336 (25,078,073) 74,968,642	3,894,095 106,128 (734,217,420) (33,233,642) (46,175,449) 100,000 6,890 (1,373,216,977) (387,631,507) 102,693,718 (2,467,674,164) (30,970,395)
	Changes in working capital		
	(Increase) / decrease in current assets Loans and advances Prepayments Trade receivable Other receivables Short term investments  Increase in current liabilities Trade and other payables	232,156,686 (3,066,653) 78,676,793 (1,613,134) (609,920,552) (303,766,860) 8,580,108	374,336,007 (3,557,791) 
	Cash (used in) / generated from operations	(220,218,110)	1,659,081,733
18.	CASH AND CASH EQUIVALENTS		
	Cash and bank balances Short term borrowings	49,028,599 (1,523,903,968) (1,474,875,369)	233,363,790 (127,042,981) 106,320,809

### 19. FINANCIAL RISK MANAGEMENT

The Company's financial risk management objectives and policies are consistent with those disclosed in the Company's annual audited unconsolidated financial statements for the year ended 30 June 2017.

For the six months period and quarter ended 31st December 2017

### 20. FAIR VALUE MEASUREMENTS

A number of the Company's accounting policies and disclosure require the measurement of fair values, for both financial, if any, and non-financial assets and financial liabilities.

Management engage independent external experts / valuers to carry out valuation of its non-financial assets (i.e. Investment Property) elected to be measured at fair value and financial assets where prices are not quoted or readily available in the market. Involvement of external valuers is decided upon by management. Selection criteria include market knowledge, reputation, relevant experience, independence and whether professional standards are maintained.

When measuring the fair value of an asset or a liability, the Company uses valuation techniques that are appropriate in the circumstances and uses observable market data as far as possible. Fair values are categorised into different levels in a fair value hierarchy based on the inputs used in the valuation techniques as follows:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2: inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).
- Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

Fair values of financial assets that are traded in active markets are based on quoted market prices. For all other financial instruments the Company determines fair values using valuation techniques unless the fair value cannot be reliably measured.

Valuation techniques used by the Company include discounted cash flow model for valuation of unquoted equity securities. Assumptions and inputs used in valuation techniques include risk-free rates, bond and equity prices, foreign currency exchange rates, equity and equity index prices. The objective of valuation techniques is to arrive at a fair value determination that reflects the price of the financial instrument at the balance sheet date that would have been determined by market participants acting at arm's length.

Valuation models for valuing securities for which there is no active market requires significant unobservable inputs and a higher degree of management judgement and estimation in the determination of fair value. Management judgement and estimation are usually required for selection of the appropriate valuation model to be used, determination of expected future cash flows on the financial instrument being valued and selection of appropriate discount rates, etc.

If the inputs used to measure the fair value of an asset or a liability fall into different levels of the fair value hierarchy, then the fair value measurement is categorised in its entirety in the same level of the fair value hierarchy as the lowest level input that is significant to the entire measurement.

For the six months period and quarter ended 31st December 2017

For assets and liabilities that are recognised in the financial statements at fair value on a recurring basis, management recognises transfers between levels of the fair value hierarchy at the end of the reporting period during which the change has occurred. There were no transfers between different levels of fair values mentioned above.

31 December 2017 (Unaudited)

**20.1** The below table shows the carrying amounts and fair values of financial assets and financial liabilities including their levels in the fair value hierarchy for financial instruments measured at fair value. It does not include the fair value information of financial assets and financial liabilities not measured at fair value if the carrying amount is a reasonable approximation of fair value.

			Carrying amoun					
	At fair value through profit and loss	Loans and Receivables	Available for sale	Other financial assets	Other financial liabilities	Level 1	Level 2	Level 3
Financial assets				(Rupees)				
measured at fair value								
Long term investments Short term investments	22,202,323,036 6,617,401,150	:	735,316,689		:	10,457,323,036 7,352,717,839	:	11,745,000,000
Financial assets not measured at fair value								
Long term investments*				5,018,602,290	-	1,425,312,273	-	2,756,465,060
Long term loan		191,837,575	-	-	-		-	
Long term deposits Loans and advances		89,590 219,742,214	-	-			-	
Mark-up receivable		11,634,192						
Trade receivable		104,396,516						
Other receivables		1,223,762,795						
Cash and bank balances	-	9,842,655	-	-			-	
Financial liabilities not measured at fair value								
Long term loan					390,000,000		-	
Trade and other payables Mark-up accrued on	-		-	-	2,651,158,184		-	
borrowings		-	-	-	159,804,828		-	
Short term borrowings		-	-	-	1,523,903,968		-	
Current maturity of								
long term loan					130,395,097		-	
				30 June 2017 (Au	idited)		Februatus	
	At fair value	Loans and	Carrying amoun	t		Level 1	Fair value Level 2	Level 3
	At fair value through profit and loss	Loans and Receivables			Other financial liabilities	Level 1	Fair value Level 2	Level 3
	through profit		Carrying amoun Available	t Other financial	Other financial	Level 1		Level 3
Financial assets measured at fair value	through profit		Carrying amoun Available	Other financial assets	Other financial	Level 1		Level 3
	through profit		Carrying amoun Available	Other financial assets	Other financial	Level 1  11,364,545,700 6,383,805,496		
measured at fair value  Long term investments	through profit and loss 23,109,545,700		Carrying amoun Available for sale	Other financial assets	Other financial	11,364,545,700		
measured at fair value  Long term investments Short term investments  Financial assets not measured at fair value  Long term investments*	through profit and loss 23,109,545,700	Receivables	Carrying amoun Available for sale	Other financial assets	Other financial	11,364,545,700		
measured at fair value  Long term investments  Short term investments  Financial assets not measured at fair value  Long term investments*  Long term deposits	through profit and loss 23,109,545,700	Receivables	Carrying amoun Available for sale	Other financial assets (Rupees)	Other financial	11,364,545,700 6,383,805,496		
measured at fair value Long term investments Short term investments Financial assets not measured at fair value Long term investments* Long term deposits Trader ecceivable	through profit and loss 23,109,545,700	Receivables	Carrying amoun Available for sale	Other financial assets (Rupees)	Other financial	11,364,545,700 6,383,805,496		
measured at fair value Long term investments Short term investments Financial assets not measured at fair value Long term investments* Long term deposits Trade receivable Other receivable	through profit and loss 23,109,545,700	Receivables  89,590 183,073,309 66,964	Carrying amoun Available for sale	Other financial assets (Rupees)	Other financial	11,364,545,700 6,383,805,496		
measured at fair value Long term investments Short term investments Financial assets not measured at fair value Long term investments* Long term deposits Trade receivable Other receivables Loans and advances	through profit and loss 23,109,545,700	89,590 183,073,309 66,964 443,736,475	Carrying amoun Available for sale	Other financial assets (Rupees)	Other financial	11,364,545,700 6,383,805,496		
measured at fair value Long term investments Short term investments Financial assets not measured at fair value Long term investments* Long term deposits Trade receivable Other receivable	through profit and loss 23,109,545,700	Receivables  89,590 183,073,309 66,964	Carrying amoun Available for sale	Other financial assets (Rupees)	Other financial	11,364,545,700 6,383,805,496		
measured at fair value Long term investments Short term investments Financial assets not measured at fair value Long term investments* Long term deposits Trade receivable Other receivables Loans and advances Mark-up receivable	through profit and loss 23,109,545,700	89,590 183,073,309 66,964 643,736,475 9,913,724	Carrying amoun Available for sale	Other financial assets (Rupees)	Other financial	11,364,545,700 6,383,805,496		
measured at fair value  Long term investments  Short term investments  Financial assets not measured at fair value  Long term investments*  Long term investments*  Long term deposits  Trade receivable  Other receivable  Cash and bank balances  Mark-up receivable  Cash and bank balances  Financial liabilities not measured at fair value  Long term loan - secured	through profit and loss 23,109,545,700	89,590 183,073,309 66,964 643,736,475 9,913,724	Carrying amoun Available for sale	Other financial assets (Rupees)	Other financial liabilities	11,364,545,700 6,383,805,496		
measured at fair value  Long term investments  Short term investments  Financial assets not measured at fair value  Long term investments*  Long term investments*  Long term deposits  Trade receivable  Cother receivable  Cost and advances  Mark-up receivable  Cash and bank balances  Financial liabilities not measured at fair value	through profit and loss 23,109,545,700	89,590 183,073,309 66,964 643,736,475 9,913,724	Carrying amoun Available for sale	Other financial assets (Rupees)	Other financial liabilities	11,364,545,700 6,383,805,496		Level 3
measured at fair value  Long term investments  Short term investments  Financial assets not measured at fair value  Long term investments* Long term deposits  Trade receivable  Other receivable  Other receivable  Cash and davlances  Mark-up receivable  Cash and bank balances  Financial liabilities not measured at fair value  Long term loan - secured  Trade and other payables  Mark-up accrued on borrowings	through profit and loss 23,109,545,700	89,590 183,073,309 66,964 643,736,475 9,913,724	Carrying amoun Available for sale	Other financial assets (Rupees)	Other financial liabilities	11,364,545,700 6,383,805,496		
measured at fair value Long term investments Short term investments Financial assets not measured at fair value Long term investments* Long term investments* Long term deposits Trade receivable Other receivable Lones and advances Mark-up receivable Cash and bank balances Financial liabilities not measured at fair value Long term loan - secured Trade and other payables Mark-up accrued on	through profit and loss 23,109,545,700	89,590 183,073,309 66,964 643,736,475 9,913,724	Carrying amoun Available for sale	Other financial assets (Rupees)	Other financial liabilities	11,364,545,700 6,383,805,496		

For the six months period and quarter ended 31st December 2017

\* This include investment in a subsidiary company, Arif Habib Limited, which is quoted on the Pakistan Stock Exchange Limited. It is carried at cost and fair value is determined for disclosure purposes.

Management assessed that the fair values of long term deposit, loans, advances, trade receivables, other receivable, cash & cash equivalent, trade payables, short term borrowing and other current liabilities approximate their carrying amounts largely due to the short-term maturities of these instruments. For long term deposit asset and long term liabilities, managements consider that their carrying values approximates fair value.

The fair value of quoted equity securities categorised in level 1 in fair value hierarchy is determined using quotation from the Pakistan Stock Exchange Limited on the reporting date. Unquoted equity securities measured at fair value is derived using discounted cash flow method. The valuation method considers the present value of future cash flows of investee company discounted with risk adjusted discount rate. The significant unobservable input comprises long-term growth rate, long-term return on equity and weighted average cost of capital. Changes in the input would increase or decrease the fair value of investee company.

#### 21. TRANSACTIONS WITH RELATED PARTIES

Related parties comprise of group companies (including subsidiaries and associates), directors and their close family members, major shareholders of the Company, companies where directors also hold directorship, key management personnel and staff provident fund. Transactions with related parties are carried out at contractual / agreed rates. Remuneration and benefits to executives of the Company are in accordance with the terms of the employment while contribution to the provident fund is in accordance with staff service rules.

Transactions with related parties during the period other than those disclosed elsewhere in the condensed interim unconsolidated financial information are given below:

Six months period ended					
December	December				
2017	2016				
(Rupees)					

Transactions with Subsidiaries

Services availed
Loan extended
Loan repayment
Mark-up income on loan and advance
Dividend income / received
Guarantee commission income

Transactions with Associates

Dividend income / received

2,463,692	917,301
168,000,000	162,000,000
400,000,000	-
1,645,480	-
360,382,370	282,154,159
810,734	-
07.040.000	100 000 550
37,912,292	436,662,550

For the six months period and quarter ended 31st December 2017

Six months p	eriod ended
December 2017	December 2016
(Run	ees)

Transactions with Other related parties

Provident fund contribution

Payment of rent and maintenance charges
Loan extended
Loan repayment
Dividend income / received
Mark-up on loan and advance
Mark-up income received
Receipts from sale of investment property
Guarantee commission income
Guarantee commission received
Mark-up accrued on loan

Mark-up expense on loan
Mark-up paid on loan
Subscription of right issue

Donation paid to Jinnah Foundation [Interest of Directors in Donee:

Mr. Muhammad Ejaz (Trustee), Mr. Sirajuddin Cassim (Trustee) and

Mr. Nasim Beg (Trustee)]

Remuneration to Key management personnel

Remuneration

1,893,144	824,917
16,368,436	15,066,038
-	936,000,000
-	1,472,883,690
33,333,833	520
9,988,712	33,233,643
9,913,724	33,462,270
946,000,000	-
1,510,467	1,483,928
209,365	1,483,928
8,613,195	8,601,370
21,310,740	20,574,353
21,300,198	20,946,476
388,463,866	-
-	3,230,500
13,830,603	9,798,666

#### 22. DATE OF AUTHORISATION FOR ISSUE

This condensed interim unconsolidated financial information has been authorised for issue on 26 February 2018 by the Board of Directors of the Company.

Chief Executive Officer

Chief Financial Officer

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# Condensed Interim Consolidated Financial Information

For the six months period and quarter ended 31st December 2017

## **Condensed Interim Consolidated Balance Sheet**

As at 31st December 2017

	Note		June 2017	
		(F	Rupees)	
EQUITY AND LIABILITIES				
Share capital and reserves				
Authorised share capital				
1,000,000,000 ordinary shares of Rs. 10 each		10,000,000,000	10,000,000,000	
Issued, subscribed and paid-up				
share capital Reserves		4,537,500,000 16,937,289,881	4,537,500,000 17,656,329,854	
Equity attributable to owners of the Parent		21,474,789,881	22,193,829,854	
Non-controlling interest		1,114,133,855 22,588,923,736	1,130,836,818 23,324,666,672	
Surplus on revaluation of fixed assets		15,432,500	15,432,500	
Non-current liabilities				
Long term loans		8,771,991,982	8,801,426,130	
Liabilities against assets subject to finance lease		376,450	470,480	
Land lease liability		11,401,825	10,527,163	
Deferred liability - staff gratuity		8,819,803	6,857,337	
Deferred taxation - net		<b>1,205,323,296 9,997,913,356</b>	986,504,840 9.805,785,950	
Current liabilities		9,991,913,330	9,000,780,900	
Trade and other payables		3,373,960,990	3,715,072,333	
Mark-up accrued on borrowings		290,954,701	392,013,599	
Short term borrowings		4,409,668,619	2,952,849,499	
Current portion of long term loans Current portion of liabilities against		1,179,195,097	1,115,431,028	
assets subject to finance lease		1,100,727	1,345,933	
Provision for taxation		429,913,662	457,522,632	
Payable against purchase of				
securities - net		139,180,475	-	
		9,823,974,271	8,634,235,024	
		42,426,243,863	41,780,120,146	

Unaudited

Audited

**Contingencies and commitments** 

### **Condensed Interim Consolidated Balance Sheet**

As at 31st December 2017

	Note	Unaudited December 2017	Audited June 2017
		(R	upees)
ASSETS			
Non-current assets			
Property, plant and equipment	6	12,653,592,660	12,456,140,468
Intangible assets		3,353,072	3,761,009
Goodwill		910,206,117	910,206,117
Trading right entitlement certificate, membership cards and offices		17,100,000	17,100,000
Investment properties		1,316,511,719	2,362,374,219
Equity accounted investees		17,175,455,700	16,786,341,661
Other long term investments		81,010,820	84,314,338
Long term loan		191,837,575	
Long term deposits and		- / /-	
prepayments		63,816,467	49,535,059
		32,412,884,130	32,669,772,871
Current assets			
Trade debts		902,114,772	1,479,383,278
Loans and advances		29,602,749	346,324,959
Deposits and prepayments		59,532,867	45,749,075
Advance tax		474,920,795	577,036,715
Mark-up receivable		10,030,947	9,927,249
Receivable against sale of investment - net		-	148,659,303
Other receivables		1,823,871,491	189,140,563
Short term investments		5,782,511,518	5,340,218,228
Cash and bank balances		930,774,594	973,907,905
		10,013,359,733	9,110,347,275
		42,426,243,863	41,780,120,146

The annexed notes 1 to 14 form an integral part of this condensed interim consolidated financial information.



Chief Financial Officer

Director

### **Condensed Interim Consolidated Profit and Loss Account (Unaudited)**For the six months period and quarter ended 31st December 2017

Six months	Six months period ended		ended
December 2017	December 2016	December 2017	December 2016
(F	Rupees)	(R	upees)

	1.62	3.20	0.31	1.80
From discontinued operations	-	(0.00)	-	(0.00)
From continuing operations	1.62	3.20	0.31	1.80
Earnings per share - basic & diluted				
	720,001,160	1,633,286,299	109,731,753	899,495,439
Non-controlling interests	(15,971,618)	180,241,347	(28,735,312)	83,995,966
Equity holders of the Parent Company	735,972,778	1,453,044,952	138,467,065	815,499,473
Profit / (loss) attributable to:				
Profit for the period	720,001,160	1,633,286,299	109,731,753	899,495,439
5 616 11	<b>#80.004.4</b>	1,000,000,000	400 =04 ===	000 405 400
operations - net of tax		(868,472)	-	(868,472)
Loss for the year from discontinued				
Discontinued operations				
Front arter tax from continuing operation	120,001,100	1,034,134,771	109,731,733	300,303,911
Profit after tax from continuing operation	(327,834,425) 720,001,160	(426,108,725) 1,634,154,771	(65,117,590) 109,731,753	(264,344,764) 900.363.911
- Deferred	(221,188,707)	(189,090,257)	14,903,172	(137,806,494)
- Prior	-	8,967,062	-	8,967,062
- Current	(106,645,718)	(245,985,530)	(80,020,762)	(135,505,332)
For the period				
Taxation				
Profit before tax	1,047,835,585	2,060,263,496	174,849,343	1,164,708,675
associates - net of tax	451,721,236	1,062,629,390	134,571,714	500,904,410
Share of profit of equity-accounted				
	333,== 1,310	30.,30.,200	10,211,020	100,00 .,200
Other charges	(1,392,252) 596,114,349	(48,484,955) 997,634,106	(1,392,252) 40,277,629	570,290 663,804,265
Finance cost	(505,972,969)	(198,679,295)	(266,204,534)	(96,438,840)
Other income	44,247,890	545,536,730	24,210,018	500,692,397
of investment property	344,580,000	-	193,867,578	-
Unrealised gain on remeasurement	(00=,1=0,=00)	(220,0.0,20.)	(0:0,=:0,000)	(223,000,000)
Operating, administrative and other expenses	(692,715,259)	(225,070,267)	(379,270,598)	(123,336,863)
Operating revenue	1,407,366,939	924,331,893	469,067,417	382,317,281

The annexed notes 1 to 14 form an integral part of this condensed interim consolidated financial information.

Chief Executive Officer

Chief Financial Officer

Director

### **Condensed Interim Consolidated Statement of Comprehensive Income (Unaudited)** For the six months period and quarter ended 31st December 2017

	Six months per	riod ended	Quarter e	nded
-	December 2017	December 2016	December 2017	December 2016
	(Rup	ees)	(Rup	ees)
Profit after tax	720,001,160	1,633,286,299	109,731,753	899,495,439
Other comprehensive income				
Items that are or may be reclassified subsequently to profit and loss account				
Unrealised (diminution) / appreciation during the period on remeasurement of investments classified as 'available for sale'	(32,551,812)	414,198,943	(94,087,794)	174,259,710
Related tax thereon	2,370,251	(12,871,236)	6,985,449	(15,775,885)
Effect of translation of net assets of foreign subsidiary to presentation currency net	-	39,779	-	411,532
Share of other comprehensive income of equity-accounted associates - net of tax	(18,128,572) (48,310,133)	34,218,971 435,586,457	(3,382,544) (90,484,889)	23,192,723 182,088,080
Items that will never be reclassified subsequently to profit and loss accounts				
Share of other comprehensive income of equity-accounted associates - net of tax	(6,566,333)	-	(6,566,333)	-
Other comprehensive income for the period	(54,876,466)	435,586,457	(97,051,222)	182,088,080
Total comprehensive income for the period	665,124,694	2,068,872,756	12,680,531	1,081,583,519
Total comprehensive income attributable to: Equity holders of the Parent Company Non-controlling interests	681,096,312 (15,971,618)	1,888,631,409 180,241,347	41,415,843 (28,735,312)	997,587,553 83,995,966
	665,124,694	2,068,872,756	12,680,531	1,081,583,519

The annexed notes 1 to 14 form an integral part of this condensed interim consolidated financial information.



Chief Financial Officer



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### **Condensed Interim Consolidated Cash Flow Statement (Unaudited)**

For the six months period ended 31st December 2017

	Note	2017	December 2016
		(Ru	pees)
CASH FLOWS FROM OPERATING ACTIVITIES			
Cash generated from operations	7	1,202,109,716	4,255,122,174
Taxes paid	ı	(202,582,655)	(169,141,446)
Finance cost paid		(607,031,867)	(287,683,624)
Interest received		9,885,014	33,432,643
Net cash generated from operating activities		402,380,208	3,831,729,747
Net cash generated from operating activities		402,380,208	3,631,729,747
CASH FLOWS FROM INVESTING ACTIVITIES			
Capital expenditure incurred		(532,604,705)	(9,684,250,181)
Proceeds from sale of property, plant and equipment		294,127	40,047
Acquisition of intangible assets		(96,000)	(617,056)
Proceeds from sale of investment property		946,000,000	64,618,019
Expenditure on investment property		(822,680,000)	(9,492,000)
Dividend received from equity accounted investee		37,912,292	436,662,550
Net sale of long term investment		-	357,737,865
Long term deposits		(14,281,408)	(5,128,912)
Net cash used in investing activities		(385,455,694)	(8,840,429,668)
CASH FLOWS FROM FINANCING ACTIVITIES			
Proceed from long term financing and deferred liabilitie	s - net	34,329,921	8,342,963,033
Dividend paid		(1,361,250,000)	(295,197,582)
Distribution by Subsidiaries to non-controlling interest		(189,617,630)	(102,845,841)
Liability against assets subject to finance lease		(339,236)	(391,029)
Net cash (used in) / generated from financing activit	ies	(1,516,876,945)	7,944,528,581
Net (decrease) / increase in cash and cash equivalen	nts	(1,499,952,431)	2,935,828,660
Cash and cash equivalents at beginning of the period		(1,978,941,594)	(4,042,366,526)
Cash and cash equivalents at end of the period	8	(3,478,894,025)	(1,106,537,866)
<u> </u>		, , ,	· · · · /

The annexed notes 1 to 14 form an integral part of this condensed interim consolidated financial information.

Chief Executive Officer

Chief Financial Officer

Director

Six months period ended

December

December

# **Condensed Interim Consolidated Statement of Changes in Equity (Unaudited)**

For the six months period ended 31st December 2017

		Equ	ity attributable	to owners of the	Parent			Total
	Issued, subscribed and paid up share capital	Unrealized appreciation / (diminution) on remeasurement of investments classified as 'available for sale'	Exchange difference on translation to presentation currency	General Ur reserve	appropriated profit  (Rupees)	Total	Non-controlling interests	equity
Balance as at 1 July 2016	4,537,500,000		49,246,220	4,019,567,665	11,206,113,602	19,851,917,337	742,537,812	20,594,455,14
Total comprehensive income for the six months period								
Profit for the six months period ended 31 December 2016	-	-	-	-	1,453,044,952	1,453,044,952	180,241,347	1,633,286,29
Other comprehensive income								
Unrealised appreciation / (diminution) during the period on remeasurement of investments classified as 'available for sale'	-	414,198,943	-	-	-	414,198,943	-	414,198,94
Related tax thereon	-	(12,871,236)	-	-		(12,871,236)	-	(12,871,236
Effect of translation of net assets of foreign subsidiary to presentation currency - net	-	-	39,779	-	-	39,779	-	39,77
Share of other comprehensive income / (loss) of equity-accounted associates -net of tax	-	34,218,971	-	-	-	34,218,971	-	34,218,97
	-	435,546,678	39,779	-	1,453,044,952	1,888,631,409	180,241,347	2,068,872,75
Distribution by Subsidiaries	-	-	-	-	-	-	(102,845,841)	(102,845,84
Transactions with owners Distribution:		1			1			
Final cash dividend for the year ended 30 June 2016 at the rate of Rs. 2.5 per share	-	-	-	-	(1,134,375,000)	(1,134,375,000)	-	(1,134,375,00)
Acquisition of non-controlling interest without change in control			-		109,034,443 (1,025,340,557)	109,034,443 (1,025,340,557)	248,703,422 248,703,422	357,737,86 (776,637,13
Balance as at 31 December 2016	4,537,500,000	475,036,528	49,285,999	4,019,567,665	11,633,817,997	20,715,208,189	1,068,636,740	21,783,844,92
Balance as at 1 July 2017	4,537,500,000	207,898,277	-	4,019,567,665	13,428,863,912	22,193,829,854	1,130,836,818	23,324,666,67
Total comprehensive income for the six months period								
Profit for the six months period ended 31 December 2017	-	-	-	-	735,972,778	735,972,778	(15,971,618)	720,001,16
Other comprehensive income								
Unrealised appreciation / (diminution) during the period on remeasurement of								
investments classified as 'available for	1					(32,551,812)	-	(32,551,812
sale'	-	(32,551,812)	_	-		' ' ' '		
sale' Related tax thereon	-	2,370,251	-		-	2,370,251	-	2,370,25
sale' Related tax thereon			-	-	(18,128,572) 717,844,206	' ' ' '	(15,971,618)	(24,694,90
sale' Related tax thereon Share of other comprehensive income / (loss) of equity-accounted associates -net of tax	- - - -	2,370,251	-	-		2,370,251	(15,971,618)	2,370,25 (24,694,905 665,124,69 (189,617,630
sale' Related tax thereon Share of other comprehensive income / (loss) of equity-accounted associates -net of tax Distribution by Subsidiaries Transactions with owners	-	2,370,251	-	-		2,370,251		(24,694,90) 665,124,69
sale' Related tax thereon Share of other comprehensive income / (loss)	-	2,370,251	-	-		2,370,251 (24,694,905) 681,096,312		(24,694,905 665,124,69
sale' Related tax thereon Share of other comprehensive income / (loss; of equity-accounted associates -net of tax  Distribution by Subsidiaries Transactions with owners Distribution: Tinal cash dividend for the year ended 30		2,370,251	-	-	717,844,206 - (1,361,250,000) (38,886,285)	2,370,251 (24,694,905) 681,096,312	(189,617,630)	(24,694,90) 665,124,69 (189,617,63)

The annexed notes 1 to 14 form an integral part of this condensed interim consolidated financial information.







For the six months period and quarter ended 31st December 2017

### 1. STATUS AND NATURE OF BUSINESS

Arif Habib Corporation Limited ("the Parent Company") was incorporated in Pakistan on 14 November 1994 as a public limited company under the repealed Companies Ordinance, 1984 (now Companies Act, 2017). The Company is listed on the Pakistan Stock Exchange Limited. The principal activity of the Company is to make strategic investments in subsidiary companies and associates engaged in diversified sectors and investment in other securities. The registered office of the Company is situated at Arif Habib Centre, 2nd Floor, 23, M. T.Khan Road, Karachi, Pakistan. The Company is domiciled in the province of Sindh.

This condensed interim consolidated financial information of Arif Habib Corporation Limited for the six months period ended 31 December 2017 comprise of the Parent and following subsidiary companies (here-in-after referred to as "the Group").

Na	me of Companies	Note	Effective holding
Su	bsidiaries		
-	Arif Habib Limited, a brokerage house Arif Habib Commodities (Private) Limited, investment management of commodities [wholly owned subsidiary of	1.1	65.52%
_	Arif Habib Limited] Arif Habib 1857 (Private) Limited, investments and share	1.2	65.52%
_	brokerage company [wholly owned subsidiary of Arif Sachal Energy Development (Private) Limited, a wind	1.3	65.52%
_	power generation company Black Gold Power Limited, a coal power generation company	1.4	94.82%
Ass	sociates	1.5	100.00%
-	MCB-Arif Habib Savings and Investments Limited Fatima Fertilizer Company Limited Pakarab Fertilizers Limited Silkbank Limited	1.6 1.7 1.8 1.9	30.09% 15.19% 30.00% 28,23%
	Gillouin Limited	1.0	20.2370

- 1.1 Arif Habib Limited (AHL) was incorporated in Pakistan on 07 September 2004 under the repealed Companies Ordinance, 1984 (now Companies Act, 2017) as a public limited company. The registered office of AHL is situated at Arif Habib Centre, 23, M.T. Khan Road, Karachi, Pakistan. It is domiciled in the province of Sindh. AHL holds Trading Right Entitlement Certificates of Pakistan Stock Exchange Limited. The principal activities of AHL are brokerage of shares, equity and debt securities, forex and other financial instruments, corporate finance services and securities investments.
- 4.2 Arif Habib Commodities (Private) Limited (AHCPL) was incorporated on 2 April 2012 as a private limited company under the repealed Companies Ordinance, 1984 (now Companies Act, 2017). The registered office of the AHCPL is located at Arif Habib Centre, 23, M.T. Khan Road, Karachi. The principal activity of AHCPL is to effectively manage investment portfolios in commodities. AHCPL is a wholly owned Subsidiary of Arif Habib Limited. AHCPL holds license of Pakistan Mercantile Exchange (PMEX).
- 1.3 Arif Habib 1857 (Private) Limited (AH1857) was incorporated on 17 July 2014 as a private limited company in Pakistan under the repealed Companies Ordinance, 1984 (now Companies Act, 2017). The registered office of the Company is located at Arif Habib Centre, 23, M.T. Khan road, Karachi. The principal activities of the Company are investment and shares brokerage. AH1857 is a wholly owned Subsidiary of Arif Habib Limited. AH1857 holds Trading Right Entitlement Certificate (TREC).
- 1.4 Sachal Energy Development (Private) Limited (SEDPL) was incorporated in Pakistan under the repealed Companies Ordinance, 1984 (now Companies Act, 2017) on 20 November 2006. SEDPL's registered office is

For the six months period and quarter ended 31st December 2017

located in Islamabad, Pakistan. The principal activity of the SEDPL is to generate and sell electricity upto 49.5 MW in Jhampir Sindh province for which Alternative Energy Development Board ("AEDB") has allocated 680 acres of land to the SEDPL under a sublease agreement. SEDPL has achieved financial close on 13 December 2015 and commenced its commercial operation on 11 April 2017. During the period, SEDPL has offered 15 million shares through right issue, however, the Parent Compny did not subscribe such shares resulting in dilution of Parent Company's shareholding from 100% to 94.82% and the resulting gain / lose recognised in these condensed interim consolidated changes of equity.

- 1.5 Black Gold Power Limited (BGPL) is a public unlisted limited company, incorporated on 8 December 2016 in Pakistan under the repealed Companies Ordinance, 1984 (now Companies Act, 2017). BGPL's registered office is situated at Arif Habib Centre, 23, M.T Khan Road, Karachi. The principle activity of the BGPL is to carry on all or any of the business of generating, purchasing, importing, transforming, converting, distributing, supplying, exporting and dealing in electricity and all other forms of energy products or services. Currently, the Subsidary Company is planning to establish 660 MW Thar Coal based power project at Thar Block II.
- MCB-AH was incorporated in the name of Arif Habib Investment Management Limited (AHIML) on 30 August 2000 as an unquoted public limited company under the requirements of the repealed Companies Ordinance, 1984 (now Companies Act, 2017). MCB-AH is listed on the Pakistan Stock Exchange Limited. MCB-AH is registered as a Pension Fund Manager under the Voluntary Pension System Rules, 2005 and as an Asset Management Company and an Investment Advisor under the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003. MCB-AH's registered office is situated at 24th Floor, Centrepoint, Off Shaheed-e-Millat Expressway, near K.P.T. Interchange, Karachi, Pakistan. MCB-AH has been assigned an Asset Manager rating of AM2++ (30 June 2017: AM2++) by the Pakistan Credit Rating Agency Limited (PACRA). The rating was determined by PACRA on 23 June 2017.
- 1.7 Fatima Fertilizer Company Limited (FFCL) and its wholly owned subsidiaries Fatimafert Limited (FF) and Buber Sher (Private) Limited (BSPL) were incorporated in Pakistan under the repealed Companies Ordinance, 1984 (now Companies, Act 2017). FFCL is listed on Pakistan Stock Exchange Limited. The control of FF and BSPL was transferred to FFCL on 1 July 2015. On 20 January 2017, the shareholders of BSPL and FF unanimously approved to merge the entire undertaking of BSPL along with its assets and liabilities with into FF. The merger has been approved by the Honourable Lahore High Court on 3 April 2017. The principal activity of the FFCL and FF is manufacturing, producing, buying, selling, importing and exporting fertilizers and chemicals. Principal activity of BSPL is sale, marketing and distribution of fertilizers and its derivative, insecticides, pesticides, and all kinds of agricultural, fruit growing and other chemicals. Registered offices of the FFCL, FF and BSPL are located in Lahore, Pakistan. The manufacturing facility of FFCL is located at Mukhtargarh, Sadigabad, Pakistan and that of FF is located at Sheikhupura Road.
- Pakarab Fertilizers Limited (PFL) was incorporated as a private limited company in Pakistan under the Companies Act, 1913, (now Companies Act, 2017). PFL changed to a non-listed public company from 7 June 2007. PFL Term Finance Certificates were listed at the Karachi Stock Exchange Limited (now merged as Pakistan Stock Exchange Limited) during the period from March 2008 to March 2013. Thereafter PFL is a non-listed public company. PFL on 12 April 2011, incorporated a wholly owned subsidiary company, Reliance Sacks Limited (RSL). PFL is principally engaged in the manufacturing and sale of chemical fertilizers while the RSL is principally engaged in the manufacturing and sale of polypropylene sacks, cloth and liners. PFL registered address is E-110, Khayaban-e-Jinnah, Lahore Cantt while its manufacturing facility is located in Multan.
- 1.9 Silkbank Limited (Silkbank) was incorporated in Pakistan on 4 April 1994 as a public limited company under the repealed Companies Ordinance, 1984 (now Companies Act, 2017). Silkbank commenced commercial operations on 7 May 1995. Silkbank's shares are quoted on Pakistan Stock Exchange Limited. Silkbank is engaged in banking services as described in Banking Companies Ordinance, 1962. Silkbank operates through 88 branches including 10 Islamic banking branches in Pakistan. Silkbank registered office is located at Silkbank Building, Kaghan Road, F-8 Markaz, Islamabad. The short-term and long-term credit ratings of the Silkbank rated by JCR-VIS Credit Rating Company Limited are 'A-2' and 'A-' respectively.

For the six months period and quarter ended 31st December 2017

### 2. BASIS OF PREPARATION

### 2.1 Statement of compliance

This condensed interim consolidated financial information for the six months period ended 31 December 2017 has been prepared in accordance with the requirements of International Accounting Standards 34 "Interim Financial Reporting" and provisions of and directives issued under the repealed Companies Ordinance, 1984. In case where requirements differ, the provisions of or directives issued under the repealed Companies Ordinance, 1984, have been followed.

This condensed interim consolidated financial information does not include all the information required for full annual financial statements and should be read in conjunction with the audited annual consolidated financial statements of the Group as at and for the year ended 30 June 2017.

The comparative balance sheet presented in this condensed interim consolidated financial information has been extracted from the audited annual consolidated financial statements of the Group for the year ended 30 June 2017, whereas the comparative condensed interim consolidated profit and loss account, condensed interim consolidated statement of comprehensive income, condensed interim consolidated cash flow statement and condensed interim consolidated statement of changes in equity are extracted from the unaudited condensed interim consolidated financial information for the period ended 31 December 2016.

This condensed interim consolidated financial information is presented in Pakistan Rupees which is also the Group's functional currency and all financial information presented has been rounded off to the nearest rupee.

#### 3. ACCOUNTING POLICIES

The accounting policies and methods of computation adopted by the Group in the preparation of this condensed interim consolidated financial information are the same as those applied in preparation of the preceding annual audited consolidated financial statements of the Group as at and for the year ended 30 June 2017.

During the period certain amendments to approved accounting standards and interpretations became effective which did not have material impact on Group's accounting policies other than increased disclosure which will be included in annual financial statements for the year ending 30 June 2018.

Further during the period, the Securities and Exchange Commission of Pakistan has notified IFRS 9 'Financial Instruments' replacing IAS 39 'Financial Instruments: Recognition and Measurement' and IFRS 15 'Revenue from Contracts with Customers' replacing IAS 18 'Revenue' and IAS 11 'Construction Contracts' which are effective from annual reporting period beginning on or after 1 July 2018. Currently management is assessing the impact of these Standards.

#### 4. ACCOUNTING ESTIMATES AND JUDGEMENTS

The preparation of this condensed interim consolidated financial information requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reporting amounts of assets, liabilities, income and expenses. The estimates and associated assumptions are based on historical experience. Actual results may differ from these estimates.

The significant judgements made by the management in applying the Group's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the annual audited consolidated financial statements as at and for the year ended 30 June 2017.

For the six months period and quarter ended 31st December 2017

#### 5. **CONTINGENCIES AND COMMITMENT**

There are no other changes in the status of contingencies and commitments as disclosed in the preceding annual audited consolidation financial statements as at and in for the year ended 30 June 2017 except for the following:

Parent Company

The Parent Company has issued Corporate Guarantee on behalf of its associated concern, Aisha Steel Mills Limited, amounting to Rs. 1.8 billion. The Parent Company has also obtained letter of indemnity from the said concern. Further, Power Cement Limited has settled its borrowing and the pledged shares have been released.

AHL, Subsidiary Company

AHL has following outstanding commitments:

Unaudited		Audited
December		June
2017		2017
	(Rupees)	

- Outstanding Settlements against Marginal Trading contracts
- Outstanding Settlements against sale/(purchase) of securities in regular market.
- Guarantee given by a commercial bank on behalf of AHL

177,430,450	282,746,717
32,198,200	381,424,500
250,000,000	250,000,000
459,628,650	914,171,217

#### 6. PROPERTY, PLANT AND EQUIPMENT

Capital expenditure incurred during the period amounted to Rs 532.60 million. Further, assets having written down value of Rs. 0.33 million were disposed off.

#### **CASH GENERATED FROM OPERATIONS** 7.

Six months	Six months period ended		
December	December		
2017	2016		
(Rup	oees)		

Profit before tax	
Adjustments for:	
Depreciation	
Amortization	
Mark-up on loans and advances	
Unrealised loss / (gain) on investments	

Gain on disposal of investment property Unrealised gain on remeasurement of investment properties Loss on sale of property and equipment Impairment on disposal of long term investment Share of profit of equity-accounted associates - net of tax Reversal of provision of workers' welfare fund

Finance cost

Operating profit before working capital changes

1,047,835,585	2,060,263,496
8,545,867	8,296,981
503,939	573,452
(9,988,712)	(33,233,642)
620,307,397	(170,797,450)
(224,044,336)	(19,001,739)
(344,580,000)	-
37,841	17,128
-	100,000
(451,721,236)	(1,062,629,390)
-	(456,911,587)
505,972,969	198,679,295
105,033,729	(1,534,906,952)
1,152,869,314	525,356,544

For the six months period and quarter ended 31st December 2017

	OIX IIIOIIII3	Six ilionina penou enueu	
Changes in working capital:	December 2017	December 2016	
Decrease in current assets	(1.		
Trade debts	577,268,506	(801,078,181	
Loans and advances	124,884,635	2,094,859,343	
Deposits and prepayments	(13,783,792)	(154,500,394	
Receivable against sale of investment - net	148,659,303	, , , ,	
Other receivables	(143,564,092)	95,338,024	
Short term investments	(442,293,290)	1,255,150,11	
Assets and liabilities held for sale	-	(5,319,378	
Increase in current liabilities			
Trade and other payables	(341,111,343)	1,571,543,57	
Payable against sale of securities	139,180,475	(326,227,475	
, ,	49,240,402	3,729,765,63	
Cash generated from operations	1,202,109,716	4,255,122,17	
CASH AND CASH EQUIVALENTS			
Cash and bank balances	930,774,594	792,425,09	
Short term borrowings	(4,409,668,619)	(1,898,962,956	
	(3,478,894,025)	(1,106,537,866	

Six months period ended

#### 9. FINANCIAL RISK MANAGEMENT

8.

The financial risk management objectives and policies are consistent with those disclosed in the annual audited consolidated financial statements of the Group as at and for the year ended 30 June 2017.

#### 10. FAIR VALUE MEASUREMENT

The accounting policies and disclosure requirement for the measurement of fair values are consistent with those disclosed in the annual audited consolidated financial statements of the Group as at and for the year ended 30 June 2017.

### 11. TRANSACTIONS WITH RELATED PARTIES

Related parties comprise of the Group companies, directors and their close family members, major shareholders of the Group, key management personnel and staff provident fund Transactions with related parties are carried out at rates agreed under the agreement / contract.

Key management personnel are those persons having authority and responsibility for planning, directing and controlling the activities of the entity, directly or indirectly, including any director (whether executive or otherwise) of that entity. The Group considers its Chief Executive Officer, Chief Financial Officer, Company Secretary, Nonexecutive Director and Departmental Heads to be its key management personnel. Remuneration and benefits to executives of the Group are in accordance with the terms of the employment while contribution to the provident fund is in accordance with staff service rules.

Transactions with related parties during the period other than those disclosed elsewhere in these condensed interim consolidated financial information are given below:

### **Notes to the Condensed Interim Consolidated** Financial Information (Unaudited) For the six months period and quarter ended 31st December 2017

	Six months period ended	
Transaction with associates	December 2017	December 2016
nansaction with associates	(Rupees)	
Dividend income / received	37,912,292	436,662,550
Transaction with other related party		
Provident fund contribution	4,815,502	1,804,262
Payment of rent and maintenance charges	26,817,556	15,066,038
Loan extended	-	936,000,000
Loan repayment	-	1,472,883,690
Dividend income / received	33,333,833	520
Mark-up on loan / advance	9,988,712	33,233,643
Mark-up income received	9,913,724	33,462,270
Receipts from sale of investment property	946,000,000	62,236,224
Guarantee commission income	1,510,467	1,483,928
Guarantee commission received	209,365	
Mark-up accrued on loan	8,613,195	8,601,370
Mark-up expense on loan	21,310,740	20,574,353
Mark-up paid on loan	21,300,198	20,946,476
Subscription of right issue	388,463,866	
Brokerage commission and other services income	11,920,695	5,266,518
Donation paid to Jinnah Foundation		
[Interest of Directors in Donee:		
Mr. Nasim Beg (Trustee),		
Mr. Muhammad Ejaz (Trustee) and		2 020 500
Mr. Sirajuddin Cassim (Trustee)]		3,230,500
Remuneration to chief executive officer, directors and other key management personnel		
- Remuneration	17,768,297	12,186,760

#### 12. REPORTABLE SEGMENTS

- 12.1 The group has four reportable segments: Capital Market Operations, Brokerage, Energy Development and Others. The capital market operations' segment is principally engaged in trading of equity securities and maintaining strategic and trading portfolios. The brokerage segment is principally engaged in brokerage, underwriting, corporate consultancy, research and corporate finance services. The energy development is principally engaged in energy development. Others includes assets of multicommodities entities.
- 12.2 The accounting policies of the operating segments are the same as those described in the summary of significant accounting policies in the annual audited consolidated financial statements for the year ended 30 June 2017. The group evaluates performance on the basis of profit or loss from operations before tax expense not including non-recurring gains and losses and foreign exchange gains and losses. The group accounts for intersegment sales and transfers as if the sales or transfers were to third parties, i.e. at current market price unless disclosed otherwise.

For the six months period and quarter ended 31st December 2017

- 12.3 The group's reportable segments are strategic business units that offer different products and services. They are managed separately because each business requires different technology, professional skills and marketing strategies. Most of the businesses were acquired as individual units, and the management at the time of the acquisition was retained.
- 12.4 The group does not allocate tax expense / tax income or non-recurring gains and losses to reportable segments. In addition, not all reportable segments have material non-cash items other than depreciation, amortisation and remeasurement of equity and debt instruments in profit or loss.

#### 13. GENERAL

**13.1** The investment turnover during the period 31 December 2017 reported by AHL, subsidiary company, is as follows:

Unaudited December 2017 Rupees

Institution Retail Proprietary 53,907,602,054 34,579,639,563 13,388,826,418 101,876,068,035

#### 14. DATE OF AUTHORIZATION FOR ISSUE

This condensed interim consolidated financial information has been authorised for issue on 26 Feburary 2018 by the Board of Directors of the Parent Company.

Chief Executive Officer

Chief Financial Officer

A Samuel

Director



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